

APA simply stated- APA 6th ed.

(as published by the American Psychological Association)

All words you use that are written or said by another person or source must be cited in APA. It is easy once you understand it!

All citations (in-text citations) must also have an accompanying reference.

So here is what to do for In-text citations and references....

First Step...

Introduce them into your writing first using such phrases as:

- “according to” or
- “as stated by”, or
- “as mentioned in”etc.

Second step

Add the author names (last name only) and the date in parenthesis.

Example:

- According to Yang, Stephenson and Horner (2009),

Step 3: Add your quote after the date and put the page in parenthesis:

According to Yang, Stephenson and Horner (2009),
“the global economic climate prevented the new
venture from turning a profit” (p. 129).



OR if no page is available you can use the section if available (Country Briefing section) but you need to include the paragraph # (para. 4).

As stated by Yang, Stephenson and Horner (2009), “the global economic climate prevented the new venture from turning a profit” (para. 4).

Example of Paraphrase citation and Reference:

Original information:

According to the State University of Michigan (2010), “China has been second in terms of the market potential index in the world” (Market Potential Index section, para.#).

Paraphrase:

According to the State University of Michigan (2010), China has been ranked competitively together with the top five countries in terms of having a favorable market for business in the next decade (Market Potential Index section, para.#).

Reference:

State University of Michigan. (2001-2010). Market potential index.
Retrieved from <http://globaledge.msu.edu/resourcedesk/mpi/>

Alternatively you can place in-text citations if you are **paraphrasing** at the end of the quote:

China has been ranked competitively together with the top five countries in terms of having a favorable market for business in the next decade (State University of Michigan, 2010, p. #).

The Reference page should be a separate page at the end of your paper: **For a Journal, online Magazine or Database:**

References

Notice after the first line all other lines are indented 5 spaces

Yang, W., Stephenson, C. J. & Horner, L.T. (2009, June 11).
Global economic impact: Downsizing in a changing
economy. *Foreign Affairs*, 302(2). doi: 293jf7459./
5060032

Look up the doi
at Crossref.org- If
there is none put
the URL of the
main website

References: Edition other than the first (also an example of Journal article reference) (Hacker & Sommers, 2010, p.16):

Cleister, H.L. & Fetter, C.M. (2011). Synopsis revisited (4th ed.). *Journal of Examples to Students*, 23(4). 130-142. doi:48305yu3o5h

References continued...

FOR a book:

Hill, C.W. (2009). *Global business today* (6th ed.). New York, NY: McGraw-Hill Irwin.



Notice: No need for date you retrieved this except if you think it may change

Website:

U.S. Census Bureau. (2010). IDB: Argentina. Retrieved from <http://www.census.gov/ipc/www/idb/informationGateway.php>

- See, it is not that difficult! Soon you will be a pro!
- For the version of this presentation with audio explanation you can go to Course Documents.
- Go to the APA website for additional assistance or to the Writing Center.

Reference

American Psychological Association. (2010).
*Publication manual of the American
Psychological Association*, (6th ed.).
Washington, DC: Author.